



Blue Sky Consulting

Government ♦ Business ♦ Grants ♦ Compliance

CAPABILITY STATEMENT

COMPANY OVERVIEW:

Blue Sky Consulting is a small advising and direct services firm dedicated to helping government agencies and grant recipients overcome the challenges of strategic planning, operational efficiency, compliance, and grant management. BSC is a Colorado-based small business whose founder has nearly 20 years experience as a federal employee, including 15 years in OIGs serving as Deputy Director, strategic planning coordinator, auditor, analyst, and evaluator assessing federal, state, county, local, and tribal governments, and developing federal grant policy and supporting grant programs over \$100M.

WHAT WE DO:

As a small and agile business, Blue Sky Consulting applies expertise in operations, grant, and audit principles and best practices to help mission-driven organizations improve without adding administrative complexity. BSC provides advisory and direct services to help government agencies assess and improve organizational operations, optimize processes and procedures, manage change, enhance internal controls, and ensure effective grant administration. BSC helps recipients of government grants and cooperative agreements with their management of programs through external grant management, compliance, and audit support.

CORE COMPETENCIES:

- Federal, State, Local Government Operations
- Change Management
- Organizational Assessment
- Workforce Analysis
- Governance and Strategy
- Policy Development
- Grant/Cooperative Agreement Administration, Monitoring, Technical Assistance, and Compliance

PAST PERFORMANCE:

BSC's founder and Principal Consultant Alan Skerl has nearly three decades of experience in strategic planning, organizational assessment, business operations support, institutional oversight, change management, grant policy development, and grant management for the federal government, Fortune 500 companies, and nonprofit organizations.

CONTACT INFORMATION

POINT OF CONTACT:

Alan R. Skerl, MBA
Founder & Principal Consultant

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GOVERNMENT IDENTIFIERS

SAM UEID: HKF5ARRJAM64 **CAGE:** 1ZVH3

NAICS

- 541611 Administrative Management And General Management Consulting Services
- 541612 Human Resources Consulting Services
- 541618 Other Management Consulting Services
- 541990 All Other Professional, Scientific And Technical Services
- 561499 All Other Business Support Services
- 611430 Professional And Management Development Training