



Blue Sky Consulting

Government ♦ Business ♦ Grants ♦ Compliance

CAPABILITY STATEMENT

COMPANY OVERVIEW:

Blue Sky Consulting is a small advising and direct services firm dedicated to helping government agencies, contractors, and grant recipients overcome the challenges of strategic planning, operational efficiency, compliance, and grant management. BSC is a Colorado-based small business whose founder has 3 decades of managerial and operations expertise, including more than 15 years in federal OIGs serving as Deputy Director and strategic planning coordinator, and as auditor, analyst, and evaluator assessing federal, state, local, and tribal governments, with 3 years developing federal grant policy and supporting grant programs over \$100M.

WHAT WE DO:

As a small, agile, scalable business, Blue Sky Consulting applies expertise in operations, grant, and audit principles and best practices to help mission-driven organizations improve their operations without adding administrative complexity. BSC provides advisory and direct services to help government agencies assess and improve organizational operations, optimize processes and procedures, manage change, enhance internal controls, and ensure effective grant administration. BSC helps recipients of government grants and cooperative agreements with their management of programs through grant management, compliance, and audit support.

CORE COMPETENCIES

- Grant/Cooperative Agreement Management, Monitoring, Accounting, Technical Assistance
- Organizational Capabilities Assessment
- Policies and Procedures Development
- Subrecipient Monitoring
- Audit Readiness Review
- Audit Response
- Federal, State, Local Government Operations

PAST PERFORMANCE

BSC's founder and Principal Consultant Alan Skerl has nearly three decades of experience in strategic planning, organizational assessment, business operations support, institutional oversight, change management, compliance and performance auditing, grant policy development, and grant management for the federal government, Fortune 100 companies, and nonprofit organizations.

BUSINESS INFORMATION

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POINT OF CONTACT:

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NAICS

- 541611 Administrative Management And General Management Consulting Services
- 541612 Human Resources Consulting Services
- 541614 Process, Physical Distribution, and Logistics Consulting Service
- 541618 Other Management Consulting Services
- 541990 All Other Professional, Scientific And Technical Services
- 561499 All Other Business Support Services
- 611430 Professional And Management Development Training
- 921190 Auditor's Offices, Government